

Chapter 5 - Management and Personnel Technology Considerations

Conclusion

Unfortunately, the technology revolution did not occur 40 or 50 years ago. If it had, law firm managers would have grown up with technology and would be familiar with it. Instead, lawyers and managers are struggling to understand and implement value oriented technology solutions. Those that are not because of computer literacy, billable hour, or whatever reason, are subjecting their firm to risk of downsizing or closing their doors.

With perseverance and the assistance of a consultant, a firm can change its technology culture and ride the wave of this technology revolution. However, it requires the commitment of the firm's leaders, allocation of sufficient resources, and team implementation. The return on investment can provide both tangible and intangible benefits. It is difficult to change and implement this new technology, but the survival of your firm may be at stake.